

## Press Release

### Nauticor and Destination Gotland sign a supply contract for liquefied natural gas as shipping fuel

Hamburg, January 19th, 2018

The shipping company Destination Gotland AB and Nauticor have signed a contract for the supply of liquefied natural gas (LNG) in Sweden. The contract allows for the provision of LNG as environmental-friendly fuel for the ferry service connecting the Swedish mainland with the island of Gotland. Destination Gotland's first LNG fueled RoPax ferry M/S Visborg will begin operations on that ferry link in 2018.

Christer Bruzelius, CEO of Destination Gotland, stated, "We are glad to have found in Nauticor a leading and experienced LNG supplier and partner. We are now able to offer not only a comfortable and safe passage from the mainland to the island of Gotland to our 1,75 million passengers per year, but at the same time contribute to the protection of the environment along the Swedish coast."

"We are very happy that we have been able to win Destination Gotland, which is a highly professional operator of one of the largest LNG-fueled ferries in the world, as a customer. Our new LNG bunker vessel will play an important role in developing a tailor made solution for Destination Gotland. Further, we will closely cooperate with our sister company AGA that operates the Linde Group's LNG terminal in Nynäshamn. Thus, we create a unique supply chain leveraging the expansive LNG assets of the Linde Group in Scandinavia. This marks an important step in the development of a stable supply of LNG for the shipping industry in North Sea & Baltic Sea", added Mahinde Abeynaike, CEO of Nauticor.

By using LNG, a wide range of emissions, especially sulphur, nitrogen and particle matters, as well as carbon dioxide, can be significantly reduced.

# nauticor

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## Destination Gotland AB

Destination Gotland AB is an incorporated company fully owned by Rederi AB Gotland. With a fleet of four high-speed ferries, the company provides ferry connections between the island of Gotland and ports on the Swedish mainland. Each year Destination Gotland transports about 1.75 million passengers, 560,000 cars and 810,000 meters of cargo and has about 400 employees. The protection of the environment and the reduction of emissions has been part of the company's philosophy for a long time. The ships' engines have been equipped with catalytic converters at a very early stage and for several years already only low sulphur fuels are used.

## Nauticor GmbH & Co. KG

The Hamburg based company Nauticor GmbH & Co. KG is a leading supplier of liquefied natural gas (LNG) as fuel for ships. As a part of The Linde Group, a world-wide leading gas and engineering company, Nauticor combines a broad range of competencies in cryogenic technology, logistics, and bunkering to develop LNG supply solutions for maritime customers in Northwest Europe, especially the North and Baltic Sea. It is Nauticor's strategy to cover the entire LNG value chain from the terminal to the end customer, including sourcing, transport, storage and bunkering in strategically important ports.

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